

3 ways to scale SaaS globally with built in tax solution

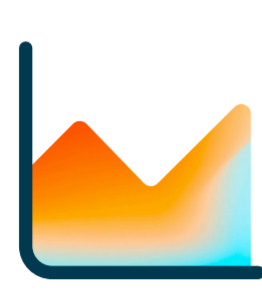


As SaaS companies expand — and particularly as they expand to new markets — compliance often becomes harder to keep consistent. The same manual processes or bolt-on tax tools that may have worked in the past are no longer suitable across countries and continents with varying tax laws and infrastructure. Compliance as infrastructure is now essential. **Readiness in the form of e-invoicing and live reporting are a must. Controls, standardization, and audit readiness that can tackle multi-entity and ERP governance are indispensable.**

Avalara supports over 43,000 businesses across more than 75 countries with technologies like subscription/usage-based models and multi-entity billing. Finding the right embedded, automated compliance support enables confident expansion for SaaS companies in the following ways.

VAT/GST Consideration

Automated solutions for both GST and VAT compliance are available through Avalara across 190+ countries. This makes it easier than ever to calculate in real-time for international transactions and support compliance with local tax laws wherever you're doing business. By streamlining VAT management, SaaS companies will reduce their reliance on manual spreadsheets and help reduce risk of penalties that come with missing VAT and GST compliance demands. Support across considerations include:



Managing high-volume transactional data



Distinguishing between transaction type



Automating returns filing



Tracking Input Tax Credit (ITC)

Reporting and E-Invoicing

Keeping track of everything within an easy, reportable system is key when you're expanding into other countries. Avalara offers a single, cloud-native API that helps automate compliance workflows with local mandates and supports over 60 countries' regulations. Some of the ways it does this is by:



Generating, validating, and, in some cases, submitting invoices directly to tax authorities in the countries where you do business



Automating the creation and transmission of compliant invoices



Offering real-time validation



Handling country specific requirements like digital signatures, local storage laws, and QR codes



Automatically updating through [Avalara E-Invoicing and Live Reporting](#) to help you stay aligned with changing tax laws across different jurisdictions

Easy Integration and Scalability

Keep your existing stack. SaaS companies using a tax partner that integrates with their current ecosystem can save time and money and can move onto focusing on expansion. Avalara's software connects with over 1,400+ signed partner integrations, including systems like:

Leading Enterprise Systems

Ecommerce platforms

Marketplaces

SAP

Oracle

Workday

Here's what changes when teams spend less time managing gaps:



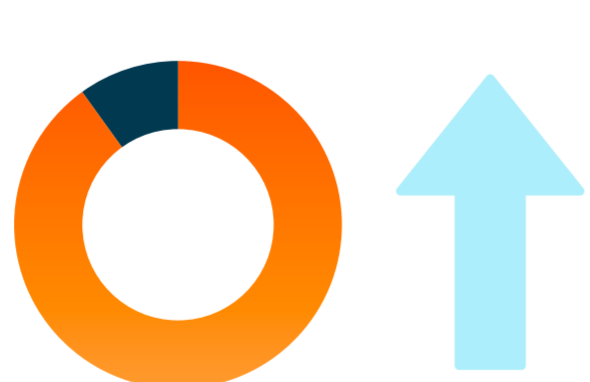
85% less time

spent managing tax returns



85% greater

audit prep efficiency



90% greater

tax research efficiency



153% ROI

Avalara helps companies streamline their tax needs across jurisdictions and countries in one easy-to-use, end-to-end ecosystem. Wherever you do business, we can help.

[Learn how here](#)

